

**Richard Sherman | Senior Advisor**

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Richard Sherman focuses on transportation and public sector government relations, project management, capital project funding, and business analysis. He has extensive experience preparing applications for federal assistance for infrastructure capital projects, including through the U.S. Department of Transportation's RAISE, CMAQ, INFRA, Small Shipyard, and CRISI competitive grant programs, as well as the RRIF rail loan program. Richard is an experienced preparer of capital project benefit-cost analyses meeting federal government requirements. He has provided "turnkey" funding application preparation support helping his clients secure more than \$180 million across 18 separate competitive grant awards, including for road, rail, and intermodal projects. He has provided compliance assistance to rail operators and industry suppliers for federal requirements for acquisition, such as for materials safety and Buy America requirements for domestic content.

Richard has performed scoping and due diligence for export promotion grants through the U.S. Trade and Development Agency, carrying out missions in six different countries. He has been a part of project teams for the restructuring of overseas railway and energy enterprises and has carried out market assessment projects for transportation industry suppliers. He provides government relations, policy research, analysis, and advisory services for multiple firm clients in the infrastructure sector.

## Education

- American University, MPP
- George Washington University, BA

## Professional Activities

Richard served a year-long tour with the U.S. Army in Baghdad, Iraq, in 2006, as a non-commissioned officer supporting Operation Iraqi Freedom. His volunteer activities include helping new immigrants adapt to life in the National Capital region. Richard enjoys working to improve his Spanish language capabilities. He holds several language proficiency certifications and was awarded a Graduate Certificate in Spanish Translation by American University in 2019.