

Alan Rubin | Principal

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Alan Rubin is a member of Blank Rome's Severe Weather Emergency Recovery Team.

Alan has more than 30 years of experience serving as a government relations strategic professional. Alan provides lobbying and advisory services to a wide range of clients in a variety of industries, notably banking and finance, at the state and federal levels of government, focusing on municipal finance and green bond initiatives. He also has worked for clients in the sports, entertainment, gaming, national security, defense, and technology sectors.

Alan's recent gaming expertise includes advising stakeholders and elected officials in the State of New Jersey on the legalization of sports betting, which passed in 2018. The new law is considered a milestone event in the industry. He worked closely with New Jersey Governor Phil Murphy and State Senate President Stephen Sweeney on this measure.

Alan has advised sports stadiums on their development and ongoing operations, spearheading their interaction with local and state governments. He also has worked with the New York State Gaming Commission, advising on a variety of initiatives.

Prior to joining Blank Rome Government Relations, Alan served as a principal at ADR Consulting Services, where he conducted significant fundraising efforts for the Clinton 2016 Election Campaign, as well as actively supported and assisted clients at the highest levels on various key initiatives.

Alan previously served as a managing director at Tigress Financial services, providing advisory services to clients with resiliency planning, municipal bond issues, and disaster planning/storm financing matters. He performed an analysis of the first MTA green bond for \$250 million after Superstorm Sandy; provided advisory services for the comptroller of New York City for the city's green bond underwriting program; and provided net neutrality advisory services for Bittorent in Washington, D.C., working with the Federal Communications Commission ("FCC") on getting approvals under then-FCC Chairman Tom Wheeler.

He also has experience working in the legal industry, previously serving as a principal in the public strategies group of an Am Law 100 firm. In this capacity, he provided lobbying services to clients in the finance, education, disaster planning, and government contracting arenas of the firm's New York; Washington, D.C.; and Miami markets.

At Lehman Brothers' investment banking division, Alan helped design and underwrite the catastrophic fund for hurricane relief and the rebuilding of the state of Florida. He served as the executive director of Beacon Council (the Miami-Dade Economic Development Agency), leading major reconstruction efforts after Hurricane Andrew and facilitating the economic recovery of small businesses devastated by the storm.

Alan is recognized as a leading professional in the field of natural and man-made disasters, and is co-head of Blank Rome's **Severe Weather Emergency Recovery Team** ("SWERT"). He is the pioneer of designing the model for communities faced with base closure and economic downturn for the U.S. Department of Defense; former Secretary of Defense William Perry called this plan the "model for the nation" for communities affected by base closure.

Outside The Firm

Alan enjoys playing tennis and other sports-related hobbies.

Education

- University of Miami, BA

Professional Activities

Alan is a board member of the National Association of Installation Developers, the Waterfront Alliance, the Association for Defense Communities, and the Association of Economic Advisors. He is on the advisory board for the International City/County Management Association, and the corporate council of the Citizens Crime Commission of New York City.

Alan was appointed by the mayor of the City of Miami to the Miami Exhibition and Sports Authority Board, and served on Miami-Dade County's Better Building

Community's Citizens Oversight Board, which managed \$3.7 billion of infrastructure build-out.